

Do you remember your first NovoSeven® success story?

"I'll never forget my
first patient. When his
life was in danger, I
knew where to turn for
a fast treatment." ^{1,2}

This material is a DRAFT for preparatory
internal use in Novo Nordisk only.
Affiliates are responsible for reviewing
the promotional material against
local label, more stringent relevant local
legislation, and if relevant, local
code of conduct (cf. S.O.P. 100965
Approval of Promotional Material in
Novo Nordisk) before distribution.



Emergency bleeds happen

Congenital Haemophilia with Inhibitors (CHwI)



In the 1990s, the mortality for patients with congenital haemophilia A or B who develop inhibitors, regardless of severity, had dropped by half versus the 1970's ($P < 0.001$). The development of inhibitors was no longer associated with increased mortality in severe haemophilia, as the mortality rates in patients with inhibitors decreased to the level seen in patients without inhibitors.³



The longer a bleed remains untreated, the more cumulative damage is done. CHwI patients know to treat as early as possible upon recognising a bleed.^{4,5}

Patients with CHwI will seek treatment primarily at Haemophilia Treatment Centres (HTCs) but may choose the nearest emergency room if they do not know/have access to a HTC, or in an emergency if:^{6,7}



They cannot access a vein



They have run out of medicine



They need emergency surgery
(e.g. appendectomy)
or have suffered an acute trauma
(e.g. an accident)

Treat fast with NovoSeven®



Efficacy:

96.5% efficacy when treated within 1 hour of bleed onset^{*†8}



Safety profile:

A pure rFVIIa that does not contain FVIII or FIX and works only at the site of vascular injury^{1,9-12}



Speed:

Low infusion volume results in rapid preparation and administration^{1,2}



Convenience:

Practical in-hospital storage and easy portability for out-patients^{†1}



Reliability:

30 years of research and clinical experience across more indications than any other agent^{1,3,13-15}

* The SMART-7™ study was a prospective, observational, single-arm, multi-centre, multi-national study investigating the safety and effectiveness of room-temperature-stable NovoSeven® in people with haemophilia A or B with inhibitors in a real-world setting. The primary objective was to monitor reduced therapeutic response and neutralising antibodies to rFVIIa.⁸

† Post-hoc sub-analysis of SMART-7™ assessed haemostatic response to NovoSeven® in a real-world setting where time to first treatment was under 1 hour: a total of 318/618 bleeding episodes treated with rFVIIa monotherapy and with (1) valid efficacy assessment, (2) no missing time for bleed start, (3) no missing time for any dose administration, and (4) valid time to first treatment were included in the analysis. Effective = patient reported that the bleed "stopped"; Partially effective = patient reported that the bleed "slowed"; Ineffective = patient reported that the bleed "worsened/no change".⁸

[‡] In a room temperature environment of 25°C.¹

Is your hospital ready for a changing landscape?

New non-factor prophylaxis options for CHwI (e.g. emicizumab) have arrived:



- It has a much longer half-life than the bypassing agents (BPAs), allowing it to remain in the bloodstream at therapeutic levels for a longer period of time ($T_{1/2}$ =26.7 days vs. $T_{1/2}$ =<1 day)¹⁵
- Patients still use BPAs to treat bleeds while taking emicizumab (75 of 104 patients required the use of a BPA in the HAVEN1 study)^{5,16}

NovoSeven® (rFVIIa) is the only BPA recommended for the first line treatment of emergency bleeds for patients on emicizumab prophylaxis⁵

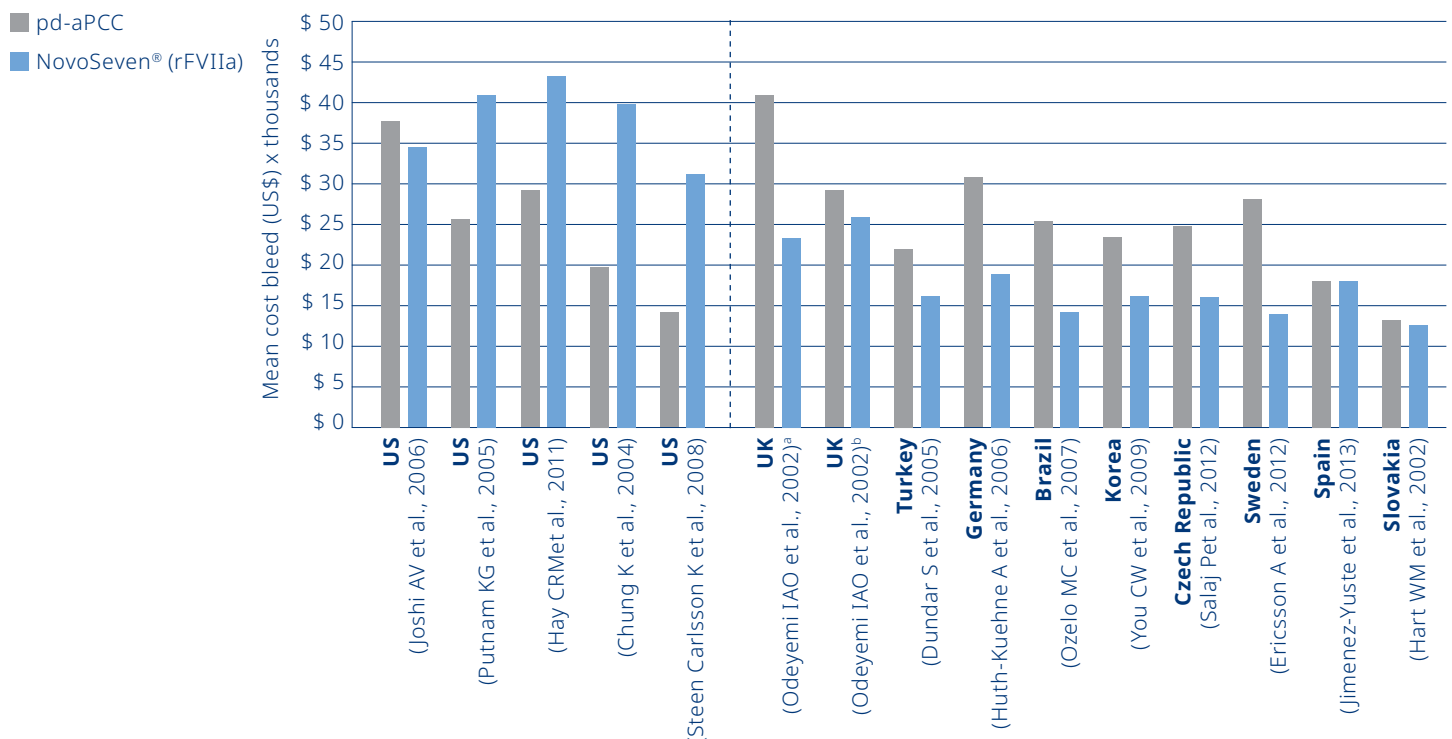
- No cases of thrombotic microangiopathy (TMA) or thromboembolism (TE) were observed with use of NovoSeven® alone in patients receiving emicizumab prophylaxis (n=34). The median cumulative dose of NovoSeven® used was 700.8 µg/kg (range: 89 µg/kg to 15,654 µg/kg) per treatment episode^{*5,15,16}

The right choice of BPA for the emergency
treatment of bleeds is critical

Can you afford to ignore cost-effectiveness?

NovoSeven[®] used first-line for emergency bleeds
is cost-effective around the world¹⁷⁻³¹

Cost-effectiveness studies comparing pd-aPCC and NovoSeven[®]



Note: All costs were converted to US dollars and inflated according to the inflation rate per country to reflect 2016 costs.
Source inflation rate: <http://www.oecd.org/>; cost-effectiveness results.

- Regardless of the NovoSeven[®] starting dose used to treat acute bleeding episodes (90 µg/kg or 270 µg/kg), the total dose and drug costs are equivalent³²
- With no risk of anamnestic response, NovoSeven[®] can save hospitals up to 20% when used to manage acute bleeds prior to ITI therapy, compared with pd-aPCC²²
- Stability of NovoSeven[®] at room temperature may reduce product wastage and associated costs³³

Prepare yourself for emergencies: stock your
hospital pharmacy and treat fast with NovoSeven[®]

When bleeds happen you need established **efficacy...**

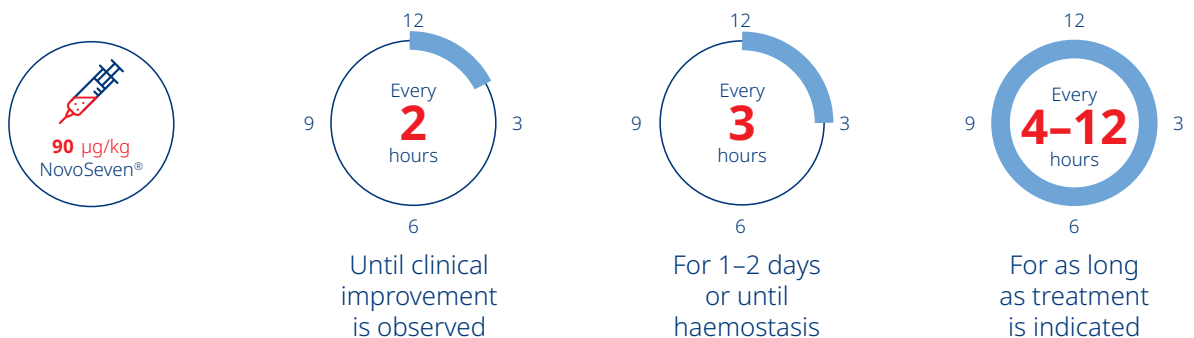
Unsurpassed effective bleed resolution

96.5% Of responses were rated as effective when treated with NovoSeven® within one hour of bleed onset^{*†8}

>4x More patients achieved bleed resolution with a single dose of NovoSeven® 270 µg/kg vs. those treated with pd-aPCC 75 IU/kg (36.4% vs. 8.3%, P=0.032)^{‡34}

Established dosing regimen for serious bleeds:

An initial dose of 90 µg/kg of body weight is recommended as early as possible, and could be administered on the way to the hospital¹



Over 30 years of research and clinical experience^{1,13}

* The SMART-7™ study was a prospective, observational, single-arm, multi-centre, multi-national study investigating the safety and effectiveness of roomtemperature-stable NovoSeven® in people with haemophilia A or B with inhibitors in a real-world setting. The primary objective was to monitor reduced therapeutic response and neutralising antibodies to rFVIIa.⁸

† Post-hoc sub-analysis of SMART-7™ assessed haemostatic response to NovoSeven® in a real-world setting where time to first treatment was under 1 hour: a total of 318/618 bleeding episodes treated with rFVIIa monotherapy and with (1) valid efficacy assessment, (2) no missing time for bleed start, (3) no missing time for any dose administration, and (4) valid time to first treatment were included in the analysis. Effective = patient reported that the bleed "stopped"; Partially effective = patient reported that the bleed "slowed"; Ineffective = patient reported that the bleed "worsened / no change".⁸

‡ An open-label, randomised, crossover, clinical equivalency study.

...and convenient safety profile

NovoSeven® has a favourable and established safety profile with more than 5.4 million doses administered since 1996^{13,32,35-39}

NovoSeven® is the only EMA-approved recombinant bypassing agent containing only rFVIIa and no other coagulation factors, such as FIX or FIXa:^{1,40}

- Does not induce an anamnestic response prior to immune tolerance induction (ITI) therapy⁴¹
- Zero cases of thrombotic microangiopathy (TMA) when used in combination with emicizumab¹⁵

At pharmacological doses, NovoSeven® directly activates Factor X on the surface of activated platelets **only at the site of vascular injury, it is therefore associated with a low incidence of thromboembolic events (TEs):**^{1,9-12,15,19,42}

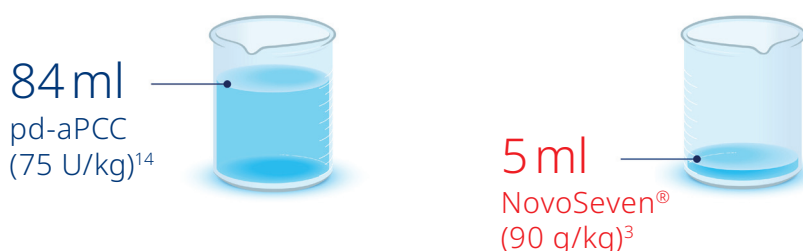
- Regardless of concomitant treatment with antifibrinolytics¹
- Regardless of concomitant treatment with emicizumab¹⁶



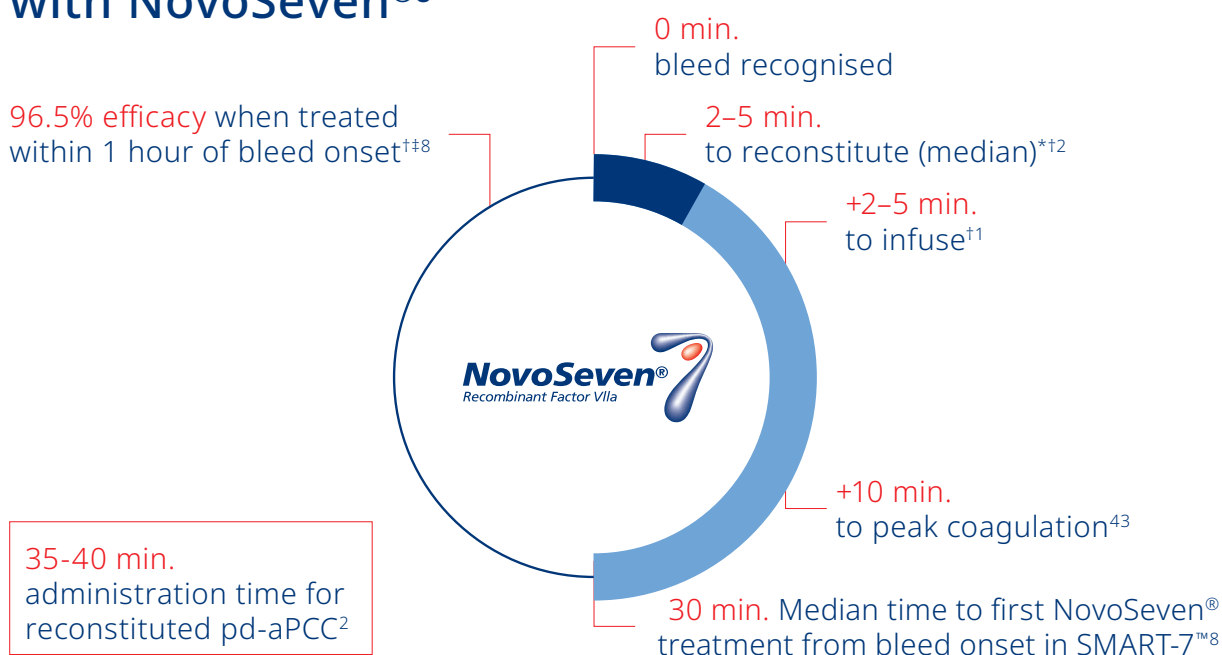
When treating bleeds time is of the essence^{4,6,7}

Low volume, rapid reconstitution and infusion

NovoSeven® has a lower infusion volume, which means rapid reconstitution and rapid infusion compared with pd-aPCC.²



30 minutes from bleed onset to treatment with NovoSeven®⁸



* Patient-reported outcome study (18 adults and 19 caregivers of 21 children) in which frequently bleeding CHwI patients (>4 bleeds in 3 months) or their caregivers were asked to record bleeding episodes, time of start bleed, symptoms, cause, type, location, time of bleed stop, bypassing agent administered for at least 90 days or until 4 bleeding episodes were reported.²

† Dose calculation is based on a recommended individual dose of 90 µg/kg body weight for mild-to-moderate joint, muscle and mucocutaneous bleeds, approximately 5 mg. Dose frequency: 2-3 injections administered at three-hour intervals. If further treatment is required, 1 additional dose of 90 µg/kg body weight can be administered.¹

‡ Post-hoc sub-analysis of SMART-7TM assessed haemostatic response to NovoSeven® in a real world setting where time to first treatment was under 1 hour: a total of 318/618 bleeding episodes treated with rFVIIa monotherapy and with (1) valid efficacy assessment, (2) no missing time for bleed start, (3) no missing time for any dose administration, and (4) valid time to first treatment were included in the analysis. Effective = patient reported that the bleed "stopped"; Partially effective = patient reported that the bleed "slowed"; Ineffective = patient reported that the bleed "worsened / no change".⁸

One solution for many indications in one small box

Practical in-hospital storage and easy portability for out-patients

Pre-reconstitution, NovoSeven® is stable for:¹

- up to 3 years at <25 °C

Room-temperature stable for portability and easy storage **post-reconstitution**¹

- 6 hours at 25 °C
- or 24 hours at 5 °C



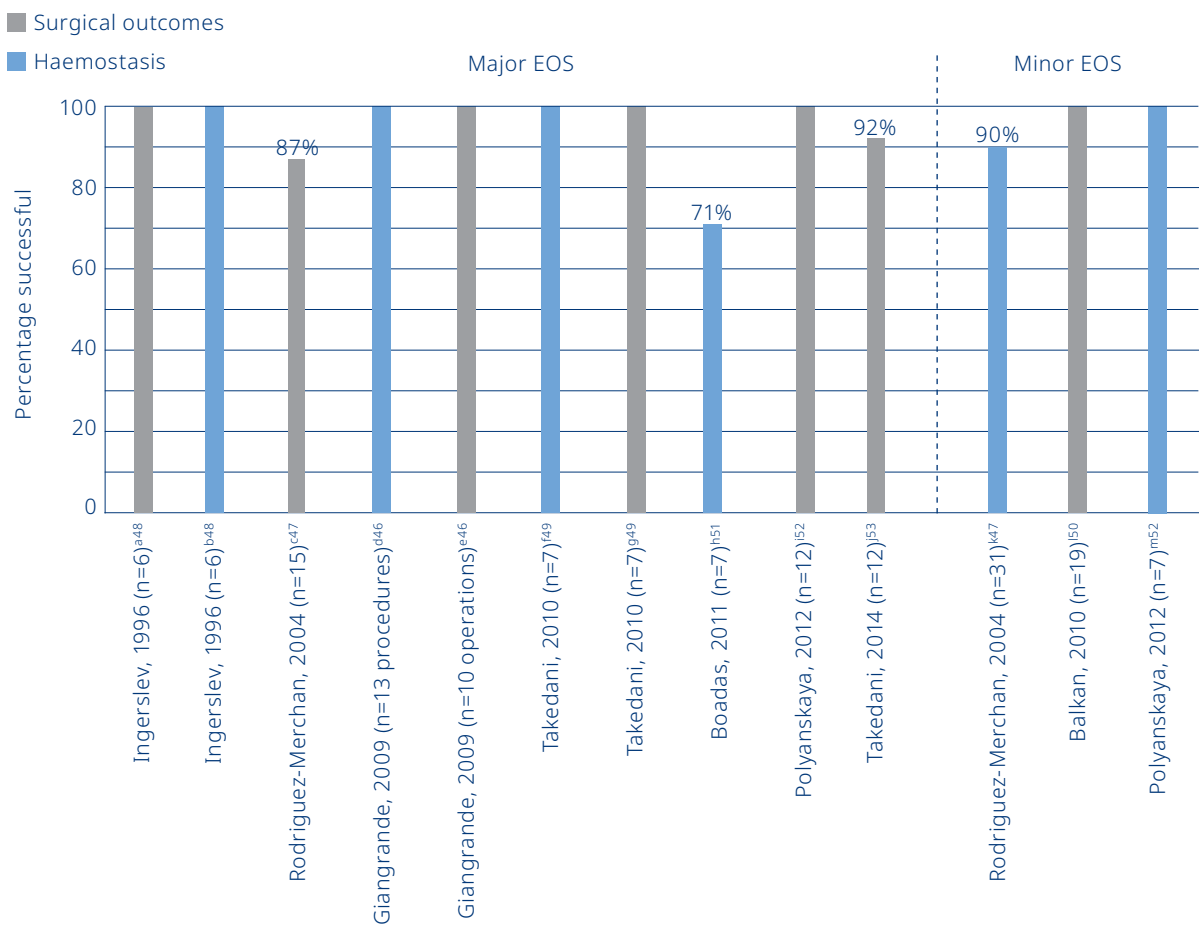
NovoSeven® has 30 years of research and clinical experience across more indications than any other agent^{1,13,14,44,45}

- ✓ bleed prevention
- ✓ on-demand treatment of bleeds
- ✓ prevention of bleeds during surgeries

	CHAwI		CHBwI		AH	GT	FVIICD
	>18 years	<18 years	>18 years	<18 years			
NovoSeven® Recombinant Factor VIIa	✓ ✓	✓ ✓	✓ ✓	✓ ✓	✓ ✓	✓ ✓	✓ ✓
FEIBA®14	✓ ✓ ✓	✓ ✓ ✓	Please confirm local indications for all products, this table is based on EMA approval of NovoSeven®, UK approval of FEIBA®, US approval of Obizur® and SevenFact®. Please adapt for your market when localizing				
OBIZUR®							
SEVENFACT®	>18 years ✓		>18 years ✓		✓		

Rely on NovoSeven® for surgical procedures¹

Reported efficacy of NovoSeven® during major and minor EOS procedures^{*46-53}



This graph illustrates studies identified using the selection and reporting criteria defined below.

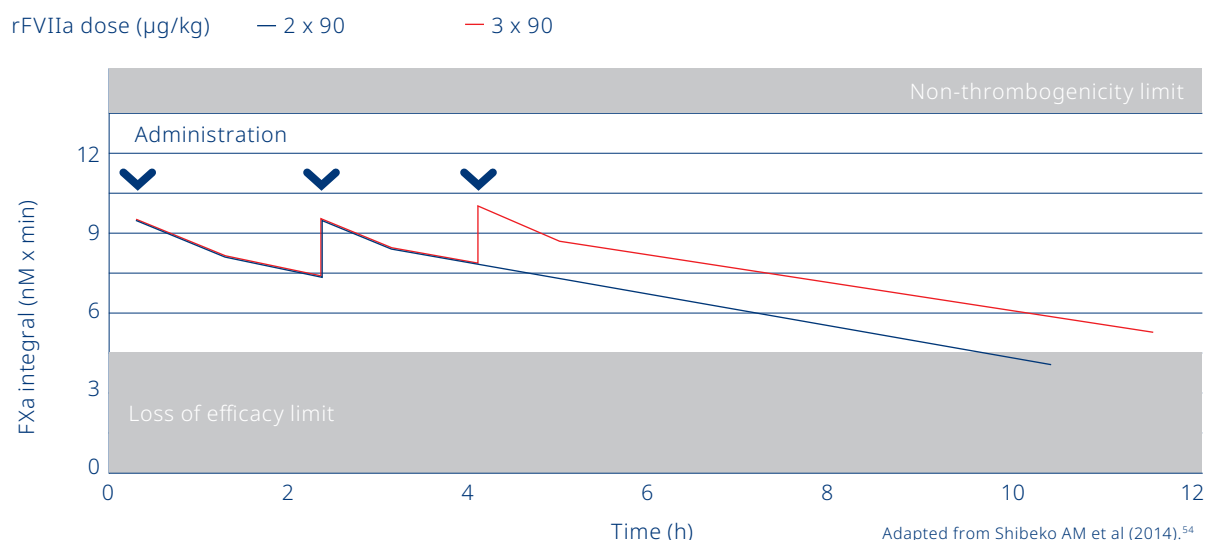
Efficacy shown as percentage successful, defined by the authors as:

- a 'Excellent' or 'efficient' global outcome; missing value excluded
- b Postoperative haemostasis judged as 'achieved'
- c 'Good' or 'fair' outcomes on WFH composite score (pain, bleeding, clinical features, radiological changes)
- d 'Excellent' or 'extremely satisfactory' final outcome
- e 'Satisfactory' intraoperative haemostasis
- f 'Excellent surgical results'
- g No unexpected massive bleeding or bleeding complications
- h Post-operative haemostasis judged 'effective'
- i 'Effective' haemostasis
- j 'Complete haemostasis' (composite score of blood loss, postoperative bleeding control and maintained haemostasis)
- k 'Good' or 'fair' outcomes on WFH composite score (pain, bleeding, clinical features, radiological changes)
- l 'Good' response to treatment (no need for transfusion)
- m 'Effective' haemostasis

*** Study selection and reporting criteria**

- Reviewed studies reporting ≥ 4 major or minor EOS procedures
- Used the author's definition of minor and major EOS
- Included procedures where outcome of individual procedures could be identified
- rFVIIa used as bolus dose and not in combination with another bypassing agent
- Only EOS procedures reported (non-EOS and pseudotumours excluded)

Possibility to re-dose every 2–3 hours during the surgery and for the (48-hour) immediate postoperative period^{*†54}



Dosing for bleed control in surgery¹



More than 400 successful surgical procedures performed with NovoSeven[®] reported in a range of studies^{46-53,55-69}

* Post-operative bleeding can be a result of inappropriate treatment regimens, which can be resolved by increasing or adding additional doses of bypassing agent.

[†] It is important to consistently administer NovoSeven[®] as prescribed as missed or delayed doses can leave patients vulnerable to rebleeds.

1 Start with NovoSeven[®] when you need rapid bleed control at the hospital¹



Rapid bleed control with consistently high efficacy⁷⁰

- The only bypassing agent with 89%–93% efficacy demonstrated across 4 indications⁷⁰⁻⁷⁴



Favourable safety profile across all approved indications^{12,36,75}

- Established in 30 years of research and experience^{12,36,75}
- Low rate of thrombotic events, due to targeted mechanism of action³⁶



Rapid reconstitution and administration^{1,2}

- Rapid reconstitution: 5 minutes (median)²
- 2–5 minutes to inject¹

* The chemical and physical in-use stability of NovoSeven[®] has been demonstrated for 24 hours at 25 °C in a 50 ml syringe (polypropylene). When administered by pump, a CE-marked infusion pump must be used. All steps for reconstitution and administration should be completed under controlled and validated aseptic conditions by adequately trained personnel. 50 ml polypropylene syringe for automated bolus injection is not provided in the NovoSeven[®] package. For further details, please refer to 'Procedure for pooling of vials for hospital use only' in the Summary of Product Characteristics.¹

¹ Any CE-marked pump capable of delivering regular, automated injections can be used via a [50 ml] polypropylene syringe, including hardware already available in hospitals.^{1,77} The pump should be replenished once per 24 h,^{1,76} or in accordance with pump manufacturer and hospital guidelines.

** Please consult the relevant SPC for specific dosing in individual indications. Schematics are not drawn to any scale.

[†] Guidelines for replenishing and programming pumps may differ depending on the model used. Please consult your individual hospital's protocol.

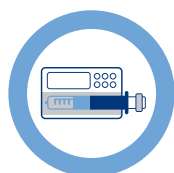
Stay in control with NovoSeven® through to discharge¹



NovoSeven® is physically and chemically stable post-reconstitution when stored in a 50 ml syringe (polypropylene) for automated bolus injection for 24 hours at 25 °C*^{†1,77}



- Specific activity within acceptance criteria⁷⁷
- Very limited product degradation⁷⁷
- No changes in transparency, colour or presence of sedimentation⁷⁷
- No microbiological growth detected⁷⁷



NovoSeven® can now be delivered at the hospital by automated bolus infusion pump for the right dose at the right time^{†77}

Administration recommendations according to SPCs (hospital use)^{**1,14,44}

NovoSeven®



pd-aPCC



Antihæmophilic
Factor VIII
(recombinant),
porcine sequence



NovoSeven[®] administration by automated bolus infusion pump at the hospital can offer a number of benefits^{*†76}



Effective

Ensure consistent efficacy
with the right dose at the right time^{54,76,78,79}

- Delayed or missed doses can leave patients vulnerable to rebleeds^{54,76,78,79}
- Automated administration of the right dose at the right time can give confidence to the MDT that haemostasis will be maintained throughout the procedure^{54,76,78,79}



Effortless

Minimise disruption to patients
during recovery⁷⁶

- An automated bolus infusion pump can administer doses throughout the night and avoid waking the patient, supporting rest and recuperation⁷⁶



Efficient

Reduce burden of reconstitution and administration for nurses⁷⁶



- Reconstitution may only be required once per 24 hour period,^{**76} allowing for a considerable reduction in nursing time with automated administration⁷⁶
- Nurse's anxiety about making medication errors can also be decreased⁷⁹

Economic

Precise dosing could reduce overconsumption⁷⁶



- In a study involving two patients receiving NovoSeven® via an automated bolus infusion pump post-operatively, savings were estimated at up to 50 mg^{76§}

* The chemical and physical in-use stability of NovoSeven® has been demonstrated for 24 hours at 25 °C in a 50 ml syringe (polypropylene). When administered by pump, a CE-marked infusion pump must be used. All steps for reconstitution and administration should be completed under controlled and validated aseptic conditions by adequately trained personnel.¹

¹ Compared with manual intravenous bolus injections.

^{**} Guidelines for replenishing and programming pumps may differ depending on the model used. Please consult your individual hospital's protocol.

[§] The rounding up of doses when administering individual intravenous bolus injections can result in overconsumption. 50.4 mg overall savings observed across two patients for doses delivered with the automated bolus infusion pump compared with individual manual bolus doses.⁷⁶

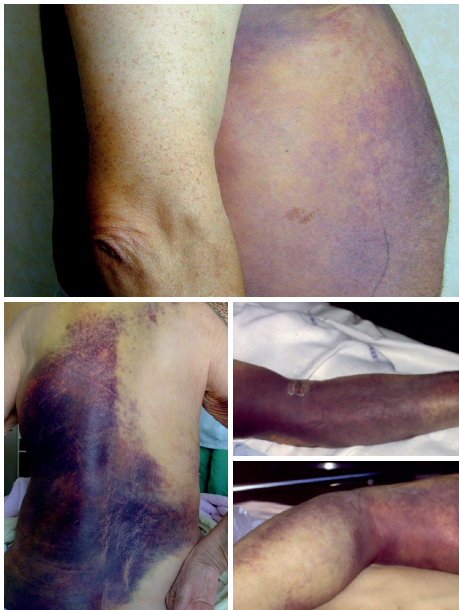
Consult: Urgent laboratory diagnosis is required when unexplained bleeding or bruising occurs⁸⁰⁻⁸²

AH occurs when the immune system develops inhibitors for the body’s clotting factors, most commonly FVIII⁸⁰

80% of patients present with widespread subcutaneous bleeds⁸¹

- Other soft tissue and mucosal bleeding is also common⁸¹

Extensive subcutaneous bleeding requires urgent laboratory investigation⁸⁰⁻⁸²



Effective haemostatic treatment can save lives^{71,83}

	Green, 1981 ⁸⁴	EACH2, 2012 ⁷¹	SACHA, 2013 ⁸⁵	Kruse Jarres, 2015 ⁸⁶	HTRS, 2016 ⁸⁷	ACQUI-7, 2016 ⁸⁸	Jayakar, 2018 ⁸⁹
Patients, n	215	219	82	28	68	27	40
Mortality due to bleeding	22%	3.3%	3.5%	10.7%	0%	3.7%	0%

Confirm:

Three tests confirm a diagnosis of AH:^{80,81,90-92}

		Abnormal result	Normal range ⁹¹⁻⁹³
1	aPTT Test ▼ aPTT mixing test (2 hours incubation at 37 °C) ▼ Consider pharmacological anticoagulant Consider lupus anticoagulant	Isolated prolonged aPTT >40 seconds	25–40 seconds*
2	▼ FVIII:C activity	Low FVIII levels	50–200%
3	▼ Bethesda assay	Presence of FVIII inhibitors	<0.7 BU

Adapted from: Tiede A et al. Semin Thromb Hemost 2014.⁹⁴

Always establish the cause of a prolonged aPTT (e.g. >40 seconds**), irrespective of the clinical presentation^{71,73}

* Normal range varies depending on the testing laboratory
** Refer to the standard range provided by testing laboratory

Control: Your primary treatment objective in AH is to stop the bleed¹

- More than 30 years of clinical experience^{1,13}
- More than 1,000 bleeds in 671 patients treated⁹⁵
- Consistently high efficacy, proven in 6 major registries and studies^{71,88,96-99}



**Compassionate use
programme in AH⁹⁷**
Multicentre study
1990–1995



EACH2⁷¹
European Acquired
Haemophilia Registry
2003–2008



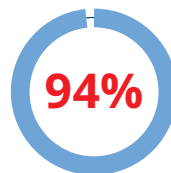
Japanese PASS⁹⁶
Single-centre post-marketing
surveillance study
2000–2010



Acqui-7⁸⁸
Single-centre post-marketing
surveillance study
2000–2010



**Compassionate use
HRTS/HTRS, literature⁹⁸**
Retrospective review
of a longitudinal database
1988–2005



AHS⁹⁹
Simple IRB-exempt case
report surveillance system to
supplement HTRS registry
2008–2011

KEY

 Complete or partial
response

 Bleeds resolved



A median of 36 hours to bleed resolution with NovoSeven®*71

EACH2 dosing of first-line haemostatic therapy for all first bleeding episodes (median [interquartile range])⁷¹

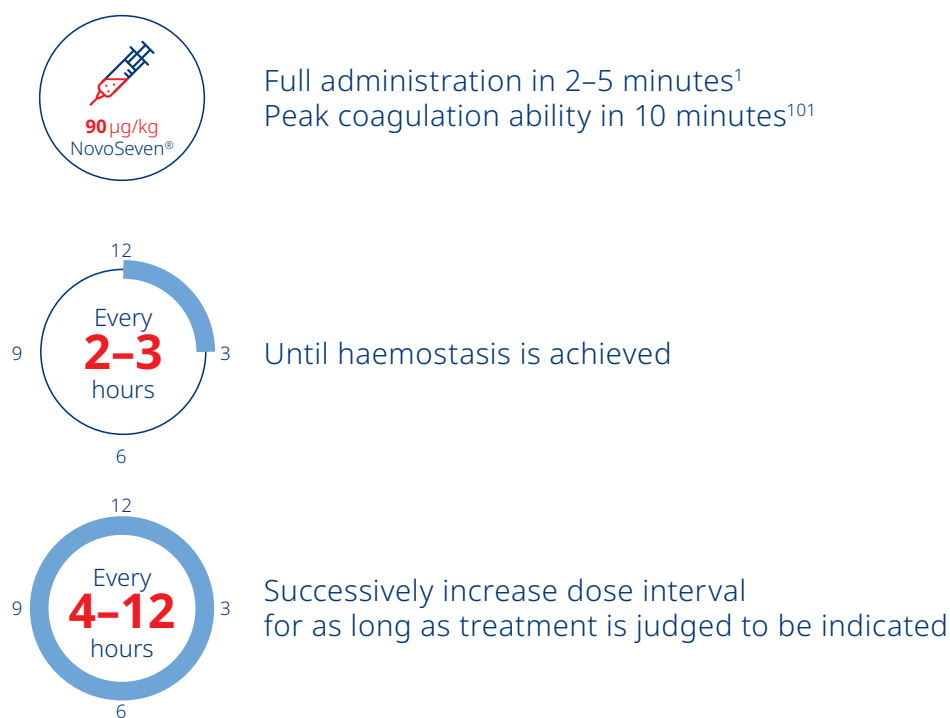
	n	Baseline FVIII level, IU/dL	Baseline inhibitor titer, BU/mL	Initial dose, µg/kg or U/kg	Initial dosing interval, hours	Total doses per patient, n	Total doses per patient
	174	2.0 (0.0–32.0)	15.5 (1.0–2.765)	90 µg/kg (84.71–102.86)	3 (2–6)	12 (3–35)	84 mg (24–216 mg)
pd-aPCC	63	1.0 (0.0–40.0)	18.0 (0.1–1.700)	66.67 µg/kg (52.63–82.19)	12 (12–12)	8 (3–15)	30 000 U (12 000–56 000 U)

A median of 96 hours to bleed resolution with pd-aPCC**

* Median time to bleed resolution based on initial dosing interval (3 hours) x total doses per patient (12 doses)
** Median time to bleed resolution based on initial dosing interval (12 hours) x total doses per patient (8 doses)

NovoSeven[®] is **easy to use,** **convenient** and **portable,** enabling reconstitution with fewer steps^{*1,100}

NovoSeven[®] dosing schedule¹



NovoSeven[®] dose frequency can be adjusted based on severity of bleeding condition and clinical response

- No need for real-time monitoring¹
- Allows use of standard laboratory services
- NovoSeven[®] administration by automated bolus infusion pump at the hospital can offer a number of benefits^{*†16}

* Compared with NovoSeven[®] vial-to-vial reconstitution.

¹ In the hospital setting.

[†] Based on the initial dose for a 56-kg patient with acute bleeding.

Favourable safety profile established over 30 years^{1,13,71,75,83,95,102}

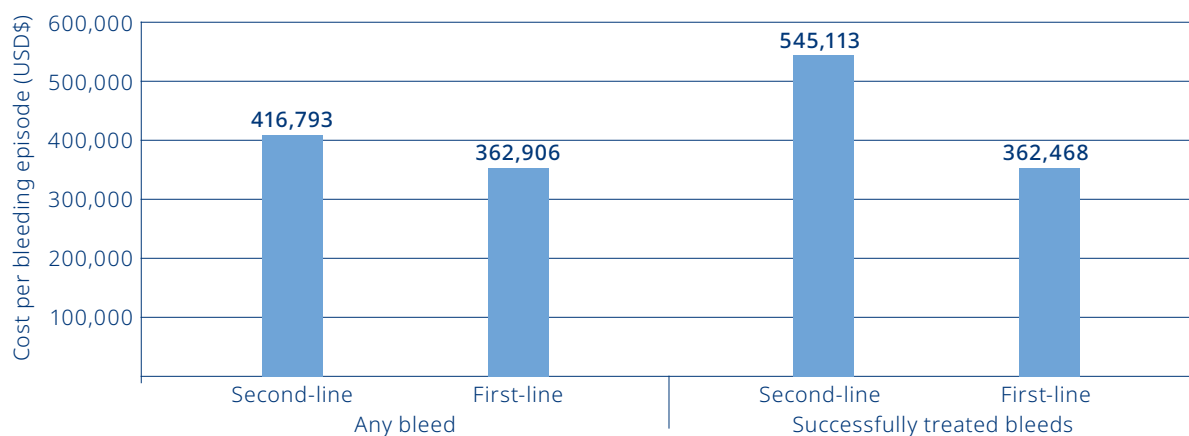
- Works locally at the site of vascular injury¹
- Low rate of thrombotic events in a high-risk population (2.9%)^{71,102,103}
- Experience with concomitant administration of antifibrinolytics and rFVIIa treatment is limited¹
- Does not induce anamnesis¹⁰⁴
- No inhibitory antibodies to NovoSeven® were reported in post-marketing experience⁸¹
- No risk of transferring blood-borne human pathogens^{13,104}



NovoSeven® – Cost-effective in first-line treatment of severe bleeds¹⁰⁵

Because of NovoSeven®'s high efficacy and a median time to bleed resolution of 36 hours, the biggest overall drivers of costs are the treatment failures of other therapies when they are used first line instead of NovoSeven®^{105,85}

Costs per bleeding episode in first- and second-line treatment with NovoSeven® in patients with acquired haemophilia^{*105}



Adapted from Odeyemi and Dano 2008.

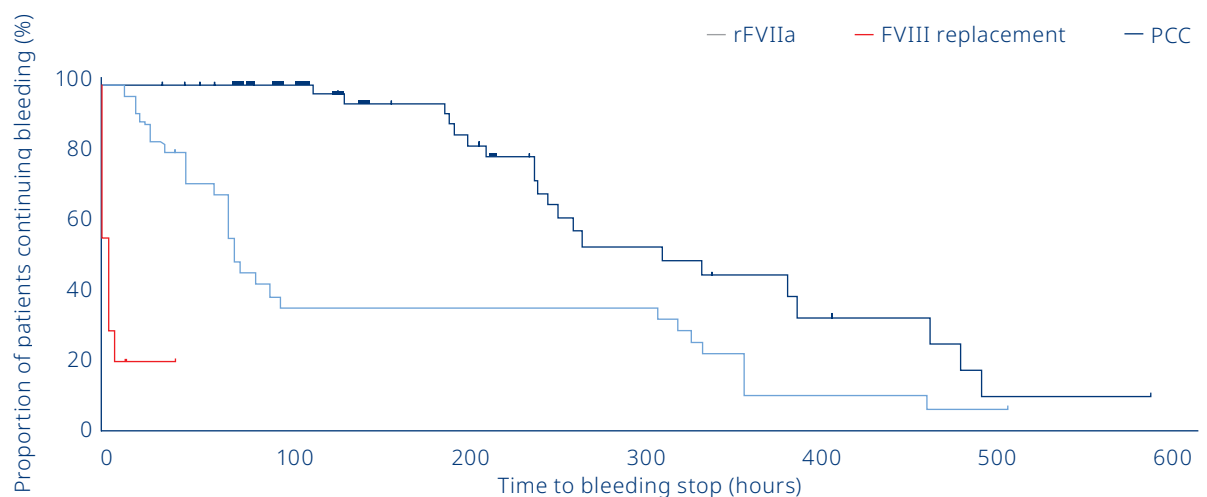
- First-line treatment was cost-effective compared with second-line treatment based on an improved efficacy rate (100% vs. 75%) and a reduction of the costs per bleed¹⁰⁵

* Cost effectiveness study comparing use of NovoSeven® first line vs. second line in patients with acquired haemophilia in the US. Costs were calculated based on 2007 USD unit costs.

Unnecessarily long hospitalisations may incur extra costs⁸²

The China Acquired Hemophilia Registry (CARE) was a nationwide multicentre registry in which treatment for acquired haemophilia was assessed⁸²

A shorter time to bleed resolution may be cost saving



Data regarding the time to cessation of bleeding was available for 9 patients treated with NovoSeven^{®82}

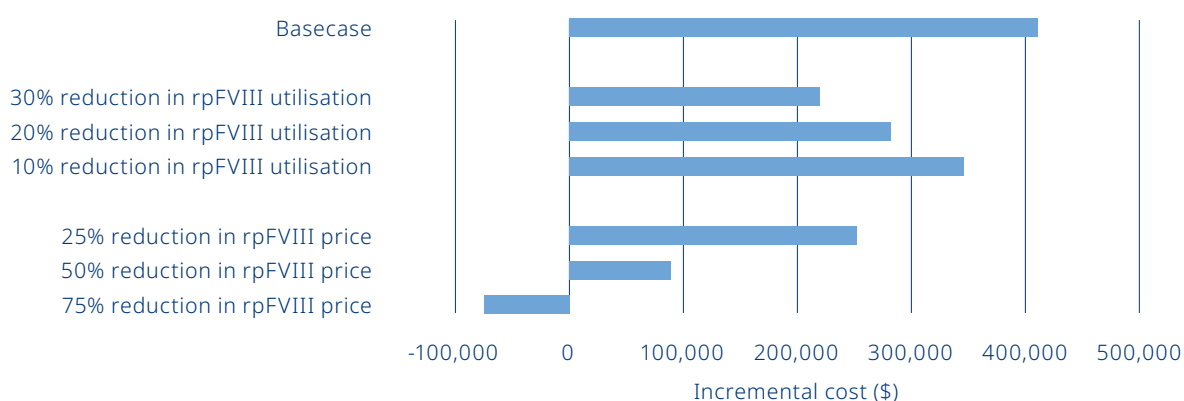
- The median time to cessation of bleeding was 5 hours (interquartile range, 2.5–6.75 hours) for patients treated with NovoSeven[®]
- In 2 patients not responding to PCC as initial therapy, bleeding was resolved after receiving NovoSeven[®]
- Of the 40 patients for whom initial FVIII replacement therapy failed, 4 patients received NovoSeven[®] and bleeding was resolved in all of them
23 patients received PCC as salvage therapy, of whom 5 did not respond. Of these 5 patients, bleeding was controlled in 3 with NovoSeven[®]

NovoSeven® – Cost-effectiveness vs. other options^{83,106}

A simulation model (based on US average sales prices, \$) found that, in a hypothetical cohort of 1,000 patients with AH:^{*83,106}

	NovoSeven®	rpFVIII
Bleeds controlled in patients initiating with this product	90% (95% CI: 83–96)	90% (95% CI: 79–98)
Estimated discounted lifetime costs	\$264,000	\$672,000
QALYs	6.77 (95% CI: 6.07–7.48)	6.56 (95% CI: 5.38–7.63)

Incremental cost of rpFVIII vs. NovoSeven®†



Adapted from Oladapo 2017.

- Inhibitors in acquired haemophilia can cross react with rpFVIII in up to 44% of patients¹⁰⁷
- This may result in increased clearance of the product, reduced efficacy and a need for increased product consumption¹⁰⁷

* Proportion of patients from the simulated cohort treated with second-line therapy: 39%.

† Results should be interpreted with caution, as sources from which input data were drawn may not be comparable due to differences in methodology, and possible differences in acquired haemophilia A severity and related comorbidities.

Consult. Confirm. **Control** with NovoSeven®



Rapid bleed control with consistently high efficacy^{71,96,99,101}



Established safety profile^{1,13,71,75,95,102}



Simple, rapid reconstitution and administration,
and convenient storage^{*1}



NovoSeven® has demonstrated cost-effectiveness

- In the first-line treatment of severe bleeding episodes in patients with acquired haemophilia¹⁰⁵
- Vs. other options in acquired haemophilia A¹⁰⁶

Glanzmann's thrombasthenia treatment is moving ahead¹⁰⁸



The European Medicines Agency (EMA) has extended the label* of NovoSeven® to:^{†108}

- patients with Glanzmann's thrombasthenia (GT) with past or present refractoriness to platelets
- or where platelets are not readily available

* In the treatment of bleeding episodes and prevention of bleeding in those undergoing surgery or invasive procedures.

† Previous label stated: NovoSeven® is indicated for the treatment of bleeding episodes and for the prevention of bleeding in those undergoing surgery or invasive procedures in patients with Glanzmann's thrombasthenia.

(GT) with antibodies to GP IIb – IIIa and/or HLA, and with past or present refractoriness to platelet transfusions.

NovoSeven®: Rapid bleed control with consistently high efficacy in GT^{72,109}



Rapid bleed control with consistently high efficacy for on demand treatment of bleeds and surgery in patients with GT^{72,109}



Favourable safety profile across 30 years of research and experience across all approved indications^{§13,36}



Convenient fast, low volume administration^{¶108}

* In the treatment of bleeding episodes and prevention of bleeding in those undergoing surgery or invasive procedures.

[†] Previous label stated: NovoSeven® is indicated for the treatment of bleeding episodes and for the prevention of bleeding in those undergoing surgery or invasive procedures in patients with Glanzmann's thrombasthenia (GT) with antibodies to GP IIb - IIIa and/or HLA, and with past or present refractoriness to platelet transfusions.

[‡] In patients with GT with or without refractoriness.

[§] Development of NovoSeven® began in June 1985.

[¶] 6 ml in 70 kg 2–5 min bolus infusion.

GT is rare and may be underdiagnosed^{110,111}

GT affects approximately 1 in 1 million people^{112,113}

- GT is a rare platelet function disorder caused by an abnormality in the genes coding for glycoproteins IIb/IIIa¹¹²
- Glycoproteins IIb/IIIa can be found on the surface of platelet membranes¹¹³
- The dysfunction or absence of these glycoproteins means that the platelets are unable to effectively aggregate, resulting in bleeding³⁶

Bleeding at different sites is often seen in GT¹¹⁴



GT may be difficult to diagnose¹¹⁰

The diagnosis includes:¹¹³

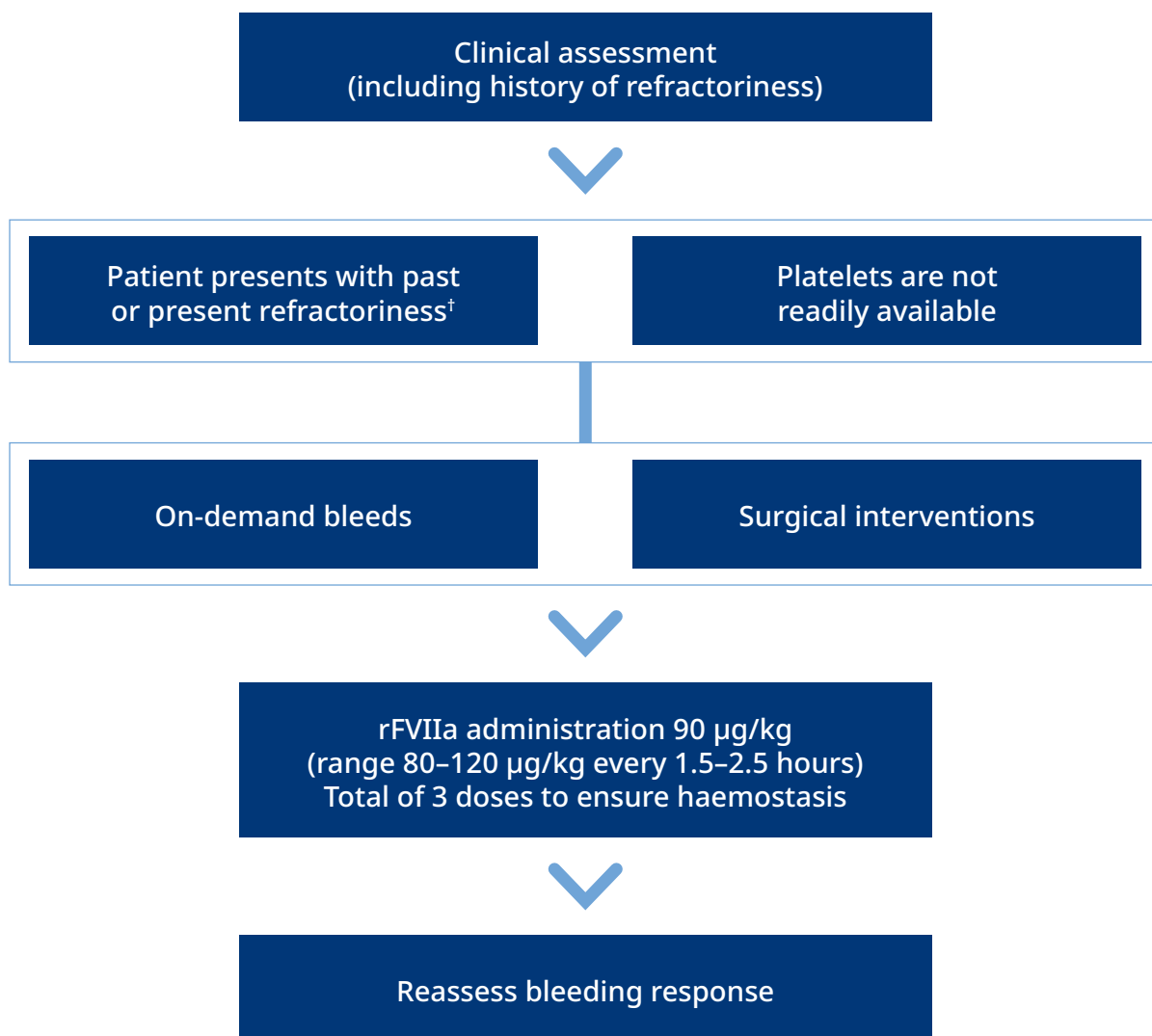
- Normal platelet count (typically on the lower end of normal)
- Prolonged bleeding time
- Prolonged platelet function assay time
- Platelets fail to aggregate under the conditions utilised in the light transmission aggregometry test

Frequency of bleeding problems in patients with GT¹¹²

98%	Menorrhagia
86%	Easy bruising, purpura
73%	Epistaxis
55%	Gingival bleeding
12%	Gastrointestinal haemorrhage
6%	Haematuria
3%	Haemarthrosis
2%	Intracranial haemorrhage
1%	Visceral haematoma

Percentages represent the proportion of patients (total=43) with GT experiencing each type of bleeding episode in a retrospective survey.¹¹⁰

NovoSeven[®] supports your GT patients with past or present refractoriness or when platelets are not readily available^{108*}

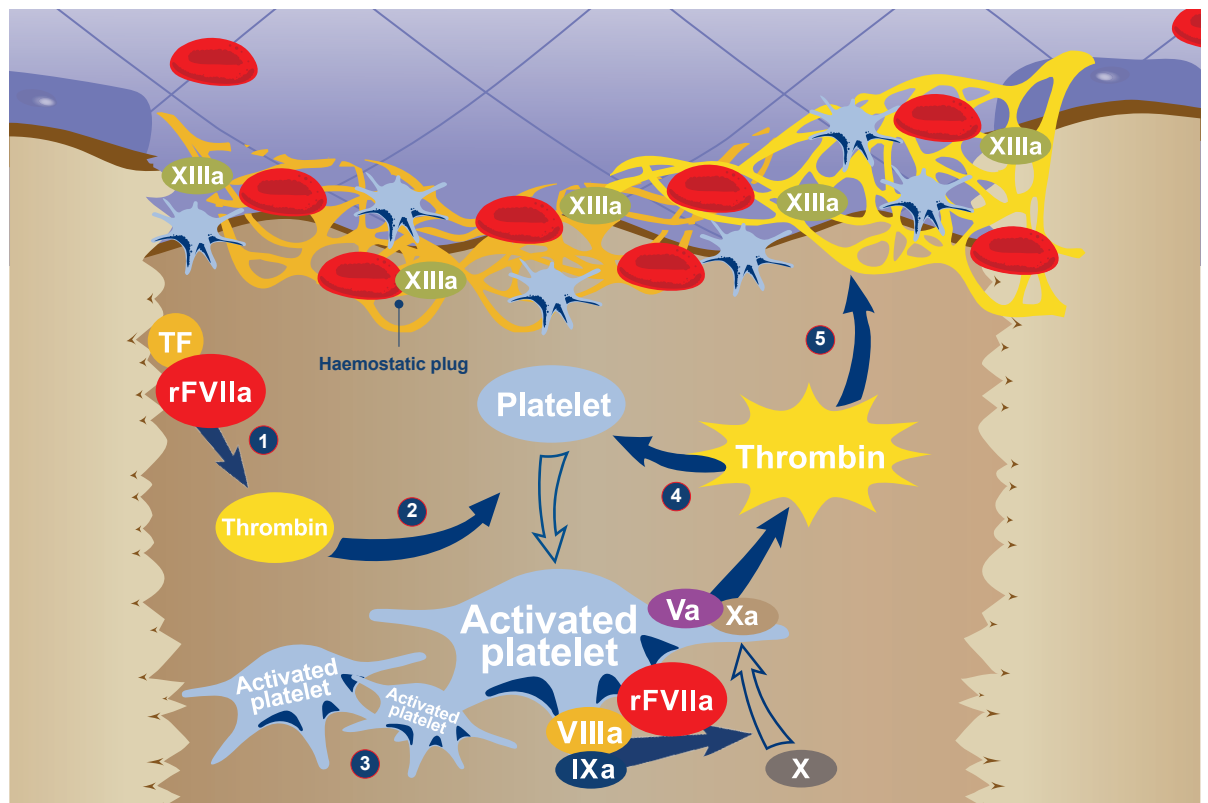


GT=Glanzmann's thrombasthenia; rFIIa=recombinant factor IIa.

* Hypothetical treatment pathway – based on the EMA label update.

† For those patients who are not refractory, platelets are the first line treatment for Glanzmann's thrombasthenia.

NovoSeven® provides a fast-acting, uniquely targeted mode of action in GT^{108,115-118}



- 1 NovoSeven® enhances local TF-dependent thrombin generation^{115,116,118}
- 2 High levels of NovoSeven® increase the likelihood of platelet activation...^{115,118}
- 3 ...and may also enhance GPIIb-IIIa-independent platelet aggregation¹¹⁷
- 4 NovoSeven® can bind to platelets via TF-receptor GPIIb or directly to the partially activated platelet surface and increase the likelihood of thrombin generation and platelet activation¹¹⁸
- 5 NovoSeven® increases local fibrin deposition at the site of injury, contributing to effective clot formation and helping to stop the bleed¹¹⁵

NovoSeven[®] provides rapid bleed control with consistently high efficacy in GT^{72,109}

Results from the GT Registry demonstrated **consistent high efficacy** of NovoSeven[®] in the treatment of bleeding episodes and prevention of bleeds in surgery in patients with GT^{72,109*}

Treatment of bleeding episodes⁷²



Effective in GT with
refractoriness^{72†}

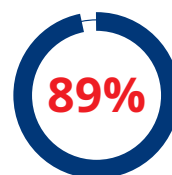


Effective in GT without
refractoriness or antibodies^{72†}

Prevention of bleeds in surgery¹⁰⁹



Effective in GT without
refractoriness or antibodies^{109‡}



Effective in GT
with refractoriness^{109‡}

GT=Glanzmann's thrombasthenia.

* The GTR is an observational registry (F7HAEM-3521) covered 133 subjects with Glanzmann's thrombasthenia treated with NovoSeven[®]. The median dose per infusion for treatment of 333 bleeding episodes was 90 µg/kg (range 28 to 450 µg/kg). NovoSeven[®] was used in 157 surgical procedures, at a median dose of 92 µg/kg (up to 270 µg/kg). Treatment with NovoSeven[®], alone or in combination with antifibrinolytics and/or platelets, was defined as effective when bleeding was stopped for at least 6 hours. All surgeries were minor and all bleeds were moderate in severity.

† Used alone not in combination with other treatments.

‡ Used alone not in combination with other treatments. All surgeries were minor.

NovoSeven[®] provides convenience for home- and hospital-based treatment^{32,108,119}

It is recommended to administer at least 3 doses of NovoSeven[®] to secure effective haemostasis.¹¹¹

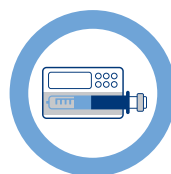


Convenient for home-based treatment

- Fast and convenient reconstitution with pre-filled syringe and broad range of vial sizes^{100,111}
- Rapid administration in 2–5 minutes¹¹¹
- Portable and easy to store with 3 years stability at <25 °C¹¹¹

Convenient for hospital-based treatment

- NovoSeven[®] is physically and chemically stable post-reconstitution when stored in a 50 ml syringe (polypropylene) for automated bolus injection for up to 24 hours at 25 °C^{77,111*†}
- Bolus doses of NovoSeven[®] can now be delivered at the hospital by automated bolus infusion pump for the right dose at the right time^{77†}



RT =room temperature.

* In-use stability of NovoSeven[®] has been demonstrated for 24 hours at 25 °C in a 50 ml syringe (polypropylene). 50 ml polypropylene syringe not provided in the NovoSeven[®] package. For further details, please refer to the Summary of Product Characteristics.¹⁰⁸

† Any CE-marked pump capable of regular, automated injections can be used via a 50 ml polypropylene syringe, including hardware already available in hospitals.^{108,119} The pump should be replenished once per 24 h,^{100,108} or in accordance with appropriate guidelines.

NovoSeven[®]: Rapid bleed control with consistently high efficacy

In congenital factor VII deficiency (cFVIID)^{73,120}



Rapid bleed control with consistently high efficacy^{73,121}



Favourable safety profile using recombinant technology^{1,36,104}



Fast, low volume administration¹

NovoSeven[®] provides flexible dosing for bleed control and prevention of bleeding in surgery or invasive procedures¹⁺



Until haemostasis

**New! NovoSeven® for severe
postpartum haemorrhage (PPH)
when uterotonics are not
sufficient to stop the bleed.¹**



High unmet need: severe PPH is highly prevalent* and the #1 cause of maternal mortality¹²²

One woman dies from postpartum hemorrhage every **7 mins**¹²³

77% of post-partum ICU admissions attributed to PPH¹²⁴



Every year in Europe:

- 70'000 cases of sPPH
- 4'000 hysterectomy
- 38 deaths



Worldwide, PPH accounts for¹²⁵:

- 8% of maternal deaths in developed regions of the world
- 20% of maternal deaths in developing regions



Complications following severe PPH are often critical and can include¹²³

- Organ failure
- Thrombo-embolic events (TE)
- Hemorrhagic shock
- Hysterectomy
- Loss of fertility

* 1-3% of live births in Europe¹²⁶

High unmet need: Diagnosis and treatment gaps

While there are known risk factors, the impossibility of accurately identifying the women at risk of PPH justifies the application of prevention strategies to all.¹²⁷

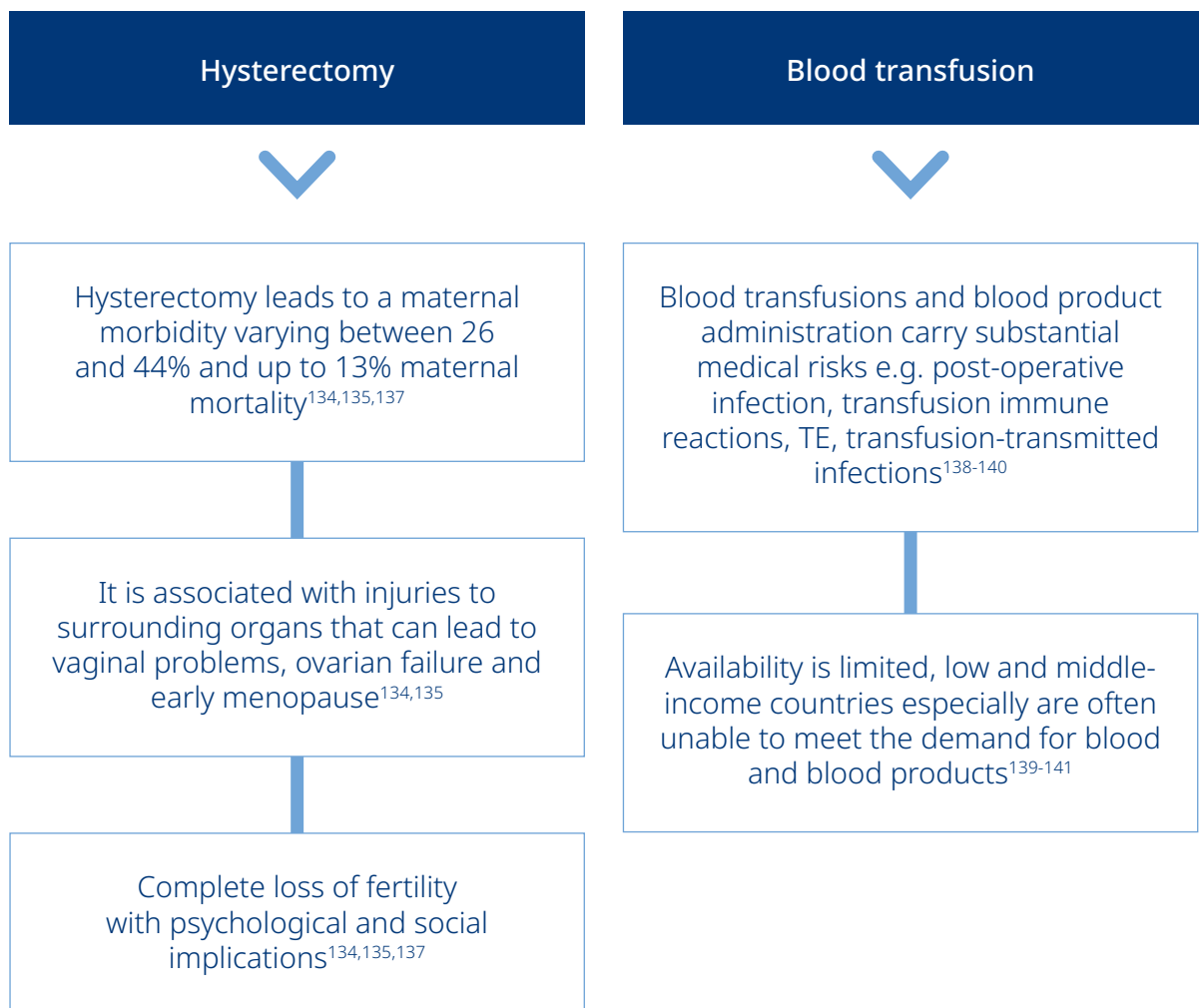
- Healthcare professionals may underestimate blood loss by 30-50%¹²⁸
- PPH is assessed subjectively 95% of the time¹²⁹
- Where sPPH is objectively assessed, the prevalence of births with sPPH (>1000 mL) is almost double what is seen when subjectively assessed 3.04% vs 1.68% of live births¹²⁹
- No single definition for severe PPH¹³⁰⁻¹³³

Delayed action may lead to invasive procedures (including hysterectomy) associated with complications.¹³⁴⁻¹³⁷

Most efficacious interventions are used last to avoid long-term complications.¹³⁴⁻¹³⁷



High unmet need: hysterectomy, blood transfusion and haemostatic agents



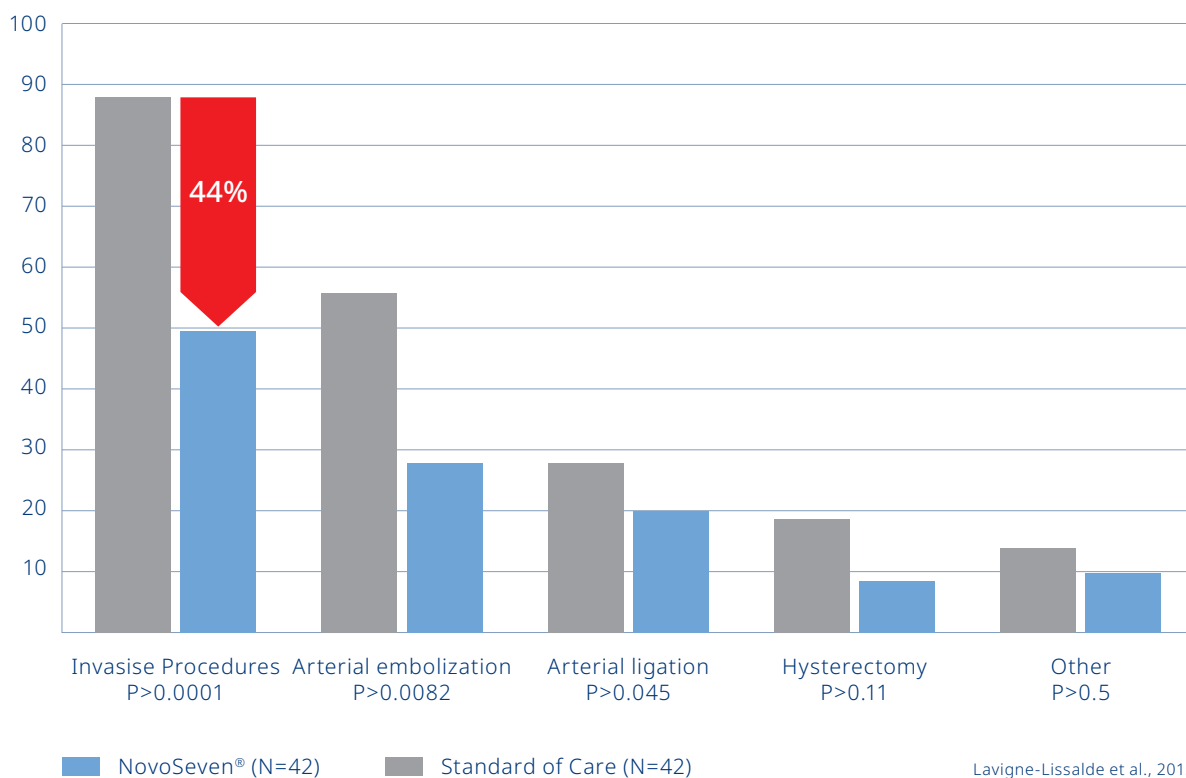
NovoSeven®: your team's fast, non-invasive **option to control** **severe PPH***



Lavigne-Lissalde et al. found a **44% reduction** ($P < 0.0001$)
in relative risk for any invasive procedure^{142**}
(sutures, ligation, embolization, hysterectomy, balloon)



No difference seen in efficacy by mode of birth¹⁴²
(C-section vs. vaginal delivery)



Lavigne-Lissalde et al., 2015

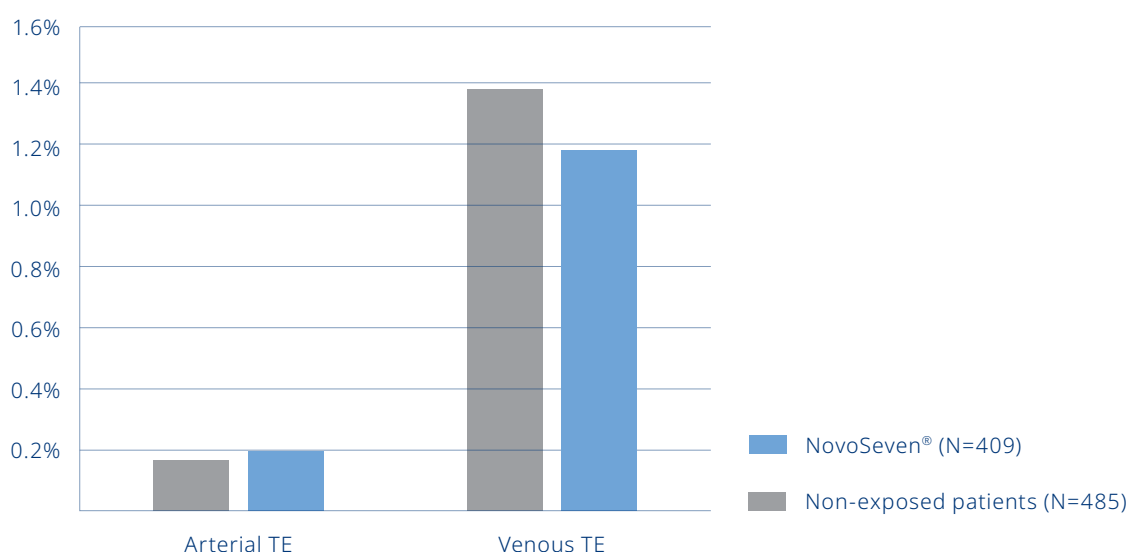
* After failure of uterotonics

** Invasive procedures include: uterine arterial ligation, embolisation, uterine compression sutures, balloon and hysterectomy

NovoSeven[®]: no observed elevation in TE risk vs. non-exposed[†]



- Real world rate of TE (1.1%*) observed in 4 observational studies (OS) (N=358)¹
- Short terminal half-life (2 hours)¹
- Acts on platelets at the site of injury¹
- No contraindication to co-administer with tranexamic acid and/or fibrinogen^{1,142**}



[†] In 409 NovoSeven[®] exposed and 485 non-exposed women: 0.2% for ATEs in both groups, and 1.2% versus 1.4% for VTEs in exposed and non-exposed women respectively

* In 4 non-interventional studies, venous thromboembolic events were reported in 3 of 358 (0.8%) patients treated with NovoSeven (median dose range 63-105 µg/kg) and arterial thromboembolic events were reported in 1 (0.3%) patient treated with NovoSeven. Rate of all TE combined was 4 of 358 (1.1%).³

** Fibrinogen and tranexamic acid were part of standard of care in the RCT and about 40% of the patients with available information received fibrinogen and/or tranexamic acid in the NovoSeven[®] exposed and control arm.

NovoSeven[®]: **Treat fast.** Avoid potential complications



44.7%* reduction (P<0.0001) in **invasive procedures¹⁴³**
(uterine compression sutures, arterial ligation, embolization, hysterectomy)



Meta-analysis of safety data from 1 RCT and
4 observational studies indicates **no increased risk of TEs**¹⁴³



Formulated to **treat fast** (<5 min) and achieves peak
effect in 10 minutes¹⁴³

* Observational studies did not provide additional support for this outcome using PS algorithm (possibly explained by differences in patient populations, later administration of rFVIIa and potential imbalance in PS matched groups)

References

1. NovoSeven® Summary of Product Characteristics
2. Maahs J et al. *J Blood Med.* 2014;5:153–156.
3. Darby SC et al. *J Thromb Haemost* 2004;2:1047-1054.
4. Salek SZ et al. *Haemophilia* 2011;17(1):95-102.
5. National Hemophilia Foundation. MASAC Update. December 06, 2018.
6. National Haemophilia Foundation. Guidelines for emergency department management of individuals with hemophilia and other bleeding disorders. Available at: <https://www.hemophilia.org/sites/default/files/document/files/252%20ER%20Management.pdf> Accessed December, 2018.
7. World Federation of Hemophilia. Guidelines for the management of haemophilia. Available at: <https://www1.wfh.org/publication/files/pdf-1472.pdf> Accessed December, 2018.
8. Demartis F, et al. *TH Open* 2017;1:e130-e138.
9. Hoffman M, Monroe DM. *Thromb Haemost* 2001;85(6):958-965.
10. Jurlander B et al. *Semin Thromb Hemost* 2001;27(4):373-384.
11. Monroe DM et al. *Br J Haematol* 1997;99:542-754.
12. Monroe DM et al. *Blood Coagul Fibrinolysis* 1998;9(Suppl 1):S15-S20.
13. Hedner U. *Blood Rev* 2015;29(S1):S4-S8.
14. FEIBA® Summary of Product Characteristics.
15. HEMLIBRA® Summary of Product Characteristics.
16. Oldenburg J et al. *N Engl J Med* 2017;377(9):809-818.
17. Joshi AV et al. *Curr Med Res Opin* 2006;22(1):23-31.
18. Putnam KG et al. *Haemophilia* 2005;11:261-269.
19. Hay CRM et al. *Br J Haematol* 2000;111:78-90.
20. Chung K et al. *Haemophili* 2004;10(Suppl 3):30.
21. Steen Carlsson et al. *Thromb Haemost* 2008;99(6):1060-1066.
22. Odeyemi IAO et al. *J Med Econ* 2002;5(1-4):51-64.
23. Odeyemi IAO et al. *J Med Econ* 2002;5(1-4):119-133.
24. Dundar S et al. *J Med Econ* 2005;8(1-4):46-54.
25. Huth-Kuehne A et al. *Blood* 2006;108(11):4046.
26. Ozelo MC et al. *Haemophilia* 2007;13(5):462-469.
27. You CW et al. *Haemophilia* 2009;15:217-226.
28. Salaj P et al. *Thromb Res* 2012;129(5):e233-237.
29. Ericsson A et al. Presentation ISPOR 15th Annual European Congress; November 2012. Berlin, Germany.
30. Jimenez-Yuste V et al. *Haemophilia* 2013;19(6):841-846.
31. Hart WM. *Value Health* 2002;5(6):576.
32. Santagostino et al. *J Thromb Haemost* 2006;4(2):367-371.
33. RTS NovoSeven® data on file. RTS NovoSeven® wastage model. RTS NovoSeven®; 2008.
34. Young G et al. *Haemophilia* 2008;14(2):287-294.
35. Neufeld EJ et al. *Pediatr Blood Cancer* 2013;60(7):1178-1183.
36. Neufeld EJ et al. *Blood Rev* 2015;29 Suppl 1:534-41.
37. Pruthi RK et al. *Thromb Haemost* 2007;98(4):726-732.
38. Shapiro AD et al. *Thromb Haemost* 1998;80(5):773-778.
39. Parameswaran R et al. *Haemophilia* 2005;11(2):100-106.
40. NovoSeven® Package Insert, FDA.
41. Odeyemi IA et al. *Curr Med Res Opin* 2009;25(1):239-250.
42. Wang M et al. *Haemophilia* 2017;23(6):832-843.
43. Fernandez-Bello I et al. Presented at The International Society on Thrombosis and Haemostasis (ISTH) 2014; Milwaukee, Wisconsin, United States.
44. OBIZUR® Summary of Product Characteristics.
45. Sevenfact® Summary of Product Characteristics.
46. Giangrande PL et al. *Haemophilia* 2009;15(2):501-508.
47. Rodriguez-Merchan EC et al. *Semin Hematol* 2004;41 (1 Suppl 1):109-116.
48. Ingerslev J et al. *Haemostasis*, 1996;26 Suppl 1:118-123.
49. Takedani H et al. *Haemophilia* 2010;16(2):290-295.
50. Balkan C et al. *Haemophilia* 2010;16(6):902-909.
51. Boadas A et al. *Haemophilia* 2011;17(3):422-427.
52. Polyanskaya T et al. *Haemophilia* 2012;18(6):997-1002.
53. Takedani H et al. *Haemophilia* 2014. e-pub ahead of print DOI: 10.1111/hae.12611.
54. Shibeko AM et al. *J Thromb Haem* 2014;12:1302-1312.
55. Salaj P et al. *Haemophilia* 2009;15(1):380-382.
56. Valentino LA et al. *Haemophilia* 2011;17(4):579-589.
57. Shapiro AD et al. *Thromb Haemost* 1998;80(5):773-778.
58. Laurian Y et al. *J Thromb Haemost* 2007;5(Suppl 2):Poster P-M-140.
59. Rodriguez-Merchan EC et al. *Haemophilia* 2010;16(102):84-88.
60. Caviglia H et al. *Haemophilia* 2011;17(6):910-919.
61. Banov L et al. *Blood Coagul Fibrinolysis* 2014;25(5):518-521.
62. de Souza DG et al. *J Cardiothorac Vasc Anesth* 2009;23(5):679-681.
63. Aouba A et al. *Haemophilia* 2010;16(1):54-60.
64. Goudemand J et al. *Haemophilia* 2004;10(Suppl 2):46-9.
65. Watts RG. *Am J Hematol* 2005;79(1):58-60.
66. Rajic N et al. *Haemophilia* 2009;15(2):601-602.
67. Goddard N et al. *Haemophilia* 2005;11(Suppl 1):32-37.
68. Mehta S et al. *J Bone Joint Surg Am* 2004;86-A:2519-2521.
69. Pruthi RK et al. *Thromb Haemost* 2007;98:726-732.
70. Lentz SR et al. *J Thromb Haemost* 2014; 12(8): 1244–1253.
71. Baudo F, et al. *Blood* 2012; 120(1):39–46.
72. Di Minno G et al. *Haematologica* 2015; 100(8):1031–7;
73. Mariani, G et al. *Thromb Haemost* 2013.109(2):238-47.
74. Mariani G et al. *Br J Haematol* 2010; 152: 340–346.
75. Abshire T, Kenet G. *Haemophilia* 2008;14(5):898–902.
76. Pollard D et al. *J Haem Pract* 2017; 4(1):1–5.
77. Rexen P et al. *TH Open* 2019; 3(1):e45–e49.
78. Srivastava A, et al. *Haemophilia* 2013; 19(1): e1–e47.
79. Bowcutt M et al. *J Nursing Management* 2008;16:188–197.
80. Huth-Kuehne A, et al. *Haematologica* 2009;94(4):566–575.
81. Collins P, et al. *BMC Res Notes* 2010;3:161.
82. Kruse-Jarres, R. et al. *Am J Hematol* 2017;92(7):695–705.
83. Pardos-Gea J, et al. *Haemophilia* 2018;24(3):e163–e166.
84. Green D, Lechner K. *Thrombos Haemostas* 1981;46(3):200–203.
85. Borg JY, et al. *Haemophilia* 2013;19(4):564–70.
86. Kruse-Jarres R, et al. *Haemophilia* 2015;21(2):162–70.
87. Ma AD, et al. *Blood Coagul Fibrinolysis* 2016;27(7):753–60.
88. Borel-Derlon A, et al. *Haemophilia* 2016;22 Suppl 4:3–138. Poster PO-W-4.
89. Jayakar JP, et al. *Haemophilia* 2018;24(5):e383–e387.
90. Ma AD, Carrizosa D. *Hematology Am Soc Hematol Educ Program* 2006:432–437.
91. Hammami MB. Partial thromoplastin time, activated. Medscape. Available at: <http://emedicine.medscape.com/article/2085837-overview>. Accessed January 2019.
92. Vintimilla M, et al. *Arthritis Care Res* 2010;62(7):1047–50.
93. Wallach JB. *Interpretation of Diagnostic Tests*. 8th ed. Philadelphia, PA Lippincott Williams & Wilkins; 2007.
94. Tiede A, et al. *Semin Thromb Hemost* 2014;40:803–11.
95. Tiede A, Worster A. *Ann Hematol* 2018;97(10):1889–1901.
96. Amano K, et al. *Haemophilia* 2017;23(1):50-58
97. Hay CR, et al. *Thromb Haemost* 1997;78(8):1463-1467.
98. Sumner MJ, et al. *Haemophilia* 2007;13(5):451–461.
99. Lentz SR, et al. *J Blood Med* 2014;5:1–3.
100. Munn J, et al. *J Haem Pract* 2016;3(1):33–38.
101. Fernández-Bello I, et al. *Haemophilia* 2017;23(1):868–876.
102. Neufeld EJ, et al. *Haemophilia* 2018;24(4):e275–e277.
103. Tiede A, et al. *Blood Rev* 2015; 29(S1):S19–S25.
104. Croom KF, McCormack PL. *Biodrugs* 2008;22(2):121–136.
105. Odeyemi IA, Dano AM. *Value Health* 2008;11(6):A633.
106. Oladapo A, et al. Poster PB216 presented at ISTH 2017.
107. Knoebl P, et al. *J Thromb Haemost* 2012;10(4):622–631.
108. Novo Nordisk. NovoSeven® Summary of Product Characteristics. Jan 2019.
109. Poon MC et al. *Haematologica* 2015; 100(8):1038–44.
110. Bolton-Maggs PH et al. *Br J Haematol* 2006; 135(5):603–33.
111. Nurden AT et al. *Expert Rev Hematol* 2012; 5(5):487–503.
112. Poon MC. *Vasc Health Risk Manag* 2007; 3(5):655-64.
113. Solh T et al. *Blood Med* 2015; 6:219–27.
114. Borhany M et al. *Haemophilia* 2012; 18(6):e423–5.
115. Hers I et al. *Platelets* 2008; 19(8):571–81.
116. Kjalke M et al. *Br J Haematol* 2001; 114(1):114–20.
117. Lisman T et al. *Blood* 2004; 103(5):1720–7.
118. Weeterings C et al. *Blood* 2008; 112(8):3227–33.
119. Santagostino C et al. *Blood Rev* 2015; 29(S1):S9–S18.
120. Bysted BV, et al. *Haemophilia* 2007;13(5):527–532.
121. Mariani, G et al. *Br J Haematol* 2011.152(3):340-6.
122. Say et al. *Lancet Glob Health.* 2014;2(6):e323-33.
123. Bienstock et al. *N Engl J Med* 2021;384:1635-45.
124. SCASMM 10th Annual Report 2012.
125. MBRACE-UK Maternal Deaths and Morbidity 2017-2019.
126. Munoz et al. *NATA consensus, Blood Transfus* 2019.
127. Sentilhes, B et al. *Exp Rev of Hem.* 2016; 9:11, 1043-1061.
128. Glover P. *Aust J Midwifery* 2003;16(2):21–4; 2. (Image obtained from) Bose P et al. *BJOG* 2006;113(8):919–24.
129. Carroli G et al., “Epidemiology of Post Partum Haemorrhage: a systematic review”. Best Practice & Research Clinical Obstetrics and Gynaecology. Vol. 22, No. 6, pp. 999–1012, 2008.
130. RCOG. Prevention and management of postpartum haemorrhage. Green-top Guidelines, No. 52. <https://www.rcog.org>.
131. NATA Munoz et al. *Blood Transfus* 2019;17(2):112-136.
132. WHO Recommendations for the Prevention and Treatment of Postpartum Haemorrhage. 2012.
133. ACOG Practice Guidelines. Clinical Management Guidelines for Obstetrician-Gynecologists. Practice Bulletin 2017; 183 (4): e168-186.
134. Zhang et al. *Medicine (Baltimore)*. 2017;96(45):e8443.
135. Christopoulos et al. *J Obstet Gynaecol.* 2011;31(2):139-41.
136. Machado et al. *N Am J Med Sci.* 2011;3(8):358-61.
137. Michelet et al. *Gynecol Obstet Fertil.* 2015;43(12):773-9.
138. Sihler et al. *Chest.* 2010;137(1):209-20.
139. Taylor et al. *Transfus Altern Transfus Med.* 2008;10(3):112-26.
140. Thurn et al. *Thrombosis Research* 165 (2018) 54–60.
141. S. Ramler et al. *BMC Pregnancy Childbirth.* 2017;17(1):197.
142. G. Lavigne-Lissalde et al. *J of Thrombosis & Haemostasis*, 13: 520-529; 2015.
143. Committee for Medicinal Products for Human Use (CHMP). “CHMP extension of indication variation assessment report (NovoSeven®), ‘EPAR’”, 22 April 2022. Procedure No. EMEA/H/C/000074/II/0116.

Legal category: Prescription-only medicine (POM). **MARKETING AUTHORISATION NUMBERS:** NovoSeven 1 mg (50 KU): EU/1/96/006/008, NovoSeven 2 mg (100 KU): EU/1/96/006/009, NovoSeven 5 mg (250 KU): EU/1/96/006/010, NovoSeven 8 mg (400 KU): EU/1/96/006/011. **Authorisation holder:** Novo Nordisk A/S, Bagsvaerd, Denmark. **Date of last revision SMP:** May 2022. **For more detailed information please consult the EMEA product information.** Novo Nordisk® is a registered trademark owned by Novo Nordisk A/S. NovoSeven® is a registered trademark owned by Novo Nordisk A/S, Bagsvaerd, Denmark. **Novo Nordisk Pharma AG, The Circle 32/38, 8058 Zürich, Switzerland, Tel +41432224300. [veeva](http://www.vveeva.com) ID: HO222NS00030.**

Please update this abbreviated summary of products characteristics with local product information



NovoSeven® is a registered trademark owned by Novo Nordisk Health Care AG
and the Apis bull logo is a registered trademark of Novo Nordisk A/S.
© 2022 Novo Nordisk Healthcare AG, Zurich, Switzerland.
Date of preparation: July 2022, HQ22NS00006

